



TRIPLE A REGIONAL AWARDS 2010

Best Australia Deals, Best Japan Deals & Best Law Firms

The winners are ...

BEST AUSTRALIA DEALS

BEST EQUITY DEAL

QR National A\$4.1 billion IPO

Financial advisers: **BAML, Rothschild, Royal Bank of Scotland**

Joint bookrunners: **BAML, Credit Suisse, Goldman Sachs JBWere, Royal Bank of Scotland, UBS**

BEST EQUITY-LINKED DEAL

QBE Insurance Group US\$850 million zero coupon convertible securities due 2030

Joint bookrunners: **BAML, Royal Bank of Scotland**

BEST BOND DEAL

Commonwealth Bank of Australia US\$3.5 billion multi-tranche offering

Joint bookrunners and joint lead managers: **Citi, Goldman Sachs, HSBC**

BEST M&A DEAL

Shell/PetroChina A\$3.5 billion acquisition of Arrow Energy

Financial advisers: **Citi, Morgan Stanley, Rothschild, UBS**

BEST DEBT DEAL

Carlyle Group and TPG Capital A\$1.55 billion leveraged loan to acquire Healthscope

Financial advisers: **BAML, Barclays Capital, Credit Suisse, Deutsche Bank, Macquarie Capital, UBS, Goldman Sachs JBWere, Lazard**

Mandated lead arrangers: **ANZ, BAML, Barclays Capital, BNP Paribas, Commonwealth Bank of Australia, Crédit Agricole CIB, Credit Suisse, Deutsche Bank, HSBC, Macquarie Capital, Mizuho Corporate Bank, Natixis, Sumitomo Mitsui Banking Corporation, Société Générale, UBS, United Overseas Bank, Westpac Banking Corporation**

BEST PRIVATIZATION DEAL

A\$2.1 billion Privatization of Port Brisbane

Consortium: **Q Port Holdings, (Global Infrastructure Partners, Industry Funds Management, Queensland Investment Corporation, Tawreed Investments)**

Financial advisers: **BAML, Rothschild and Royal Bank of Scotland to Queensland state government; Macquarie Capital Advisers to Q Port Holdings**

Lead arrangers: **ANZ, Banco Bilbao Vizcaya Argentaria, BNP Paribas, Crédit Agricole CIB, National Australia Bank, Natixis, Sumitomo Mitsui Banking Corporation, West LB**

MOST INNOVATIVE DEAL

Santos €1 billion hybrid securities

Joint bookrunners and joint lead managers: **Deutsche Bank, UBS**



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BEST JAPAN DEALS

BEST EQUITY DEAL

Dai-ichi Life Insurance 995 billion yen global IPO

Joint global coordinators: **Nomura, Mizuho, BAML**

Joint bookrunners (international): **Nomura International, Mizuho International,**

Merrill Lynch International, Goldman Sachs International

Joint bookrunners (domestic): **Nomura Securities, Mizuho Securities and Merrill Lynch Japan Securities**

BEST EQUITY-LINKED DEAL

Unicharm Corporation 70 billion yen CB

Joint bookrunners: **Morgan Stanley, Nomura**

BEST M&A DEAL

NTT's £2.1 billion acquisition of Dimension Data

Financial advisers: **Morgan Stanley, Mitsubishi UFJ Morgan Stanley Securities, J.P. Morgan Cazenove**

BEST BOND DEAL

SMBC €750 million, 10-year bullet lower tier 2 offering

Joint bookrunners and joint lead managers: **BAML, Barclays Capital, Citi, Goldman Sachs**

BEST LAW FIRMS

BEST LAW FIRM

Linklaters

BEST CAPITAL MARKETS LAW FIRM

Linklaters

BEST DERIVATIVES LAW FIRM

Allen & Overy

BEST M&A LAW FIRM

Linklaters

BEST PROJECT FINANCE LAW FIRM

Shearman & Sterling

BEST BANKRUPTCY LAW FIRM

Linklaters