



The Asset Country Awards 2010 Southeast & South Asia



Southeast Asia

INDONESIA

Best bank

Citi 

Best domestic bank

Bank Central Asia 

Best foreign investment bank

Credit Suisse 

Best domestic investment bank

Danareksa 

Best equity house

J.P. Morgan 


Best M&A house

no winner

Best debt house

Credit Suisse 

Best domestic bond house

Mandiri Sekuritas 

Best deal

US\$870 million CVC Asia-Pacific acquisition of Matahari Department Store featuring a precedent-setting first leveraged buyout in Indonesia financed in rupiah
Financial advisers: **Bank of America Merrill Lynch, CIMB, Goldman Sachs, Standard Chartered Bank**
FX M&A adviser: **Deutsche Bank**
Joint mandated lead arrangers, joint bookrunners and joint underwriters for LBO: **CIMB, Standard Chartered Bank**



MALAYSIA

Best bank

HSBC 

Best domestic bank

Public Bank 

Best foreign investment bank

J.P. Morgan 

Best domestic investment bank

CIMB 

Best equity house

CIMB 

Best M&A house

RHB Investment Bank 

Best debt house

HSBC 

Best domestic bond house

AmlInvestment Bank 

Best deal

US\$1.25 billion Government of Malaysia *sukuk*, marking the return of the sovereign into the international capital markets after an absence of eight years and the largest ever US dollar sovereign *sukuk*, which further entrenched Malaysia's leadership in the global Islamic finance market
Joint bookrunners and joint lead managers: **Barclays Capital, CIMB, HSBC**



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PHILIPPINES

Best bank

Citi       

Best domestic bank

Bank of the Philippine Islands     

Best foreign investment bank

Citi 

Best domestic investment bank

BDO Capital and Investment Corporation     

Best equity house

BDO Capital and Investment Corporation 

Best M&A house

ING 

Best debt house

HSBC   

Best domestic bond house

First Metro Investment Corporation  

Best deal

44.10 billion pesos global bonds for the Republic of the Philippines, representing the first ever local currency denominated offshore issuance by the sovereign and the first deal of its kind out of Asia

Joint global coordinators: **Citi, Deutsche Bank**

Joint bookrunners and joint lead managers: **Citi, Credit Suisse, Deutsche Bank, Goldman Sachs, HSBC, J.P. Morgan**

SINGAPORE

Best bank

Citi 

Best domestic bank

United Overseas Bank 

Best foreign investment bank

J.P. Morgan 

Best domestic investment bank

DBS Bank       

Best equity house

Citi 

Best M&A house

Deutsche Bank 

Best debt house

Standard Chartered Bank    

Best domestic bond house

DBS Bank  

Best deal

S\$3.4 billion offer by Khazanah Nasional to Parkway Holdings, representing the largest healthcare M&A transaction in Asia and marking the first time that a partial offer was structured into a deal









Financial advisers: **CIMB, Deutsche Bank, Macquarie Capital, Royal Bank of Scotland**

Independent financial adviser: **Morgan Stanley**







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THAILAND

Best bank	Citi 
Best domestic bank	Siam Commercial Bank 
Best foreign investment bank	Morgan Stanley 
Best domestic investment bank	Phatra Securities 
Best equity house	Morgan Stanley 
Best M&A house	Morgan Stanley 
Best debt house	Kasikornbank 
Best domestic bond house	Siam Commercial Bank 
Best deal	<p>US\$487 million Thai Airways' non-renounceable preferential offer, the largest equity offering by a Thai corporate since 2008</p> <p>Sole international coordinator: Morgan Stanley</p> <p>Joint bookrunners and joint lead managers: Morgan Stanley, Finansa Securities, Phatra Securities</p>

VIETNAM

Best bank	HSBC 
Best domestic bank	Asia Commercial Bank 
Best foreign investment bank	no winner
Best domestic investment bank	Sacombank - SBS Securities Company 
Best equity house	no winner
Best M&A house	no winner
Best debt house	Citi 
Best domestic bond house	no winner
Best deal	<p>1.8 trillion dong bond with warrants by FPT Corporation, an innovative funding solution using the first-ever structured product in the Vietnamese capital markets that enabled the company to raise the much needed funds at the lowest interest expense</p> <p>Sole lead manager and bookrunner: ANZ</p>



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South Asia

INDIA

Best bank

Deutsche Bank   

Best domestic bank

Axis Bank 

Best foreign investment bank

Citi       

Best domestic investment bank

Kotak Investment Banking     

Best equity house

Morgan Stanley  

Best M&A house

Standard Chartered Bank 

Best debt house

Barclays Capital 

Best domestic bond house

Axis Bank 

Best deal

42.3 billion rupee zero coupon non-convertible debentures for ETHL Communications Holdings, which monetized the put option that Essar has in Vodafone. This is the first such transaction in India

Coordinating arrangers: **Barclays Capital, Deutsche Bank, Nomura, J.P. Morgan**

Sole bookrunner: **Barclays Capital**

PAKISTAN

Best bank

no winner

Best domestic bank

National Bank of Pakistan 

Best foreign investment bank

no winner

Best domestic investment bank

Allied Bank Limited  

Best equity house

KASB Securities 

Best M&A house

no winner

Best debt house

Standard Chartered Bank   

Best domestic bond house

no winner

Best deal

8.5 billion Pakistani rupee syndicated structured term finance loan for Karachi Electric Supply Corporation (KESC), which raised partial financing for KESC's 560MW power expansion project

Joint mandated lead arrangers: **Standard Chartered Bank, Habib Bank, National Bank of Pakistan**

Joint bookrunners: **Standard Chartered Bank, Habib Bank**